



SUGOI S.A.

FINANCIAL STATEMENTS
MARCH 31, 2019

with independent auditor's review report
on interim financial information

SUGOI S.A.

FINANCIAL STATEMENTS

MARCH 31, 2019

CONTENTS

Management report	3
Independent auditor's review report on interim financial information	6
Financial statements	
Statements of financial position – assets	8
Statements of financial position – liabilities	9
Statements of profit or loss	10
Statements of comprehensive income	11
Statements of changes in equity	12
Statements of cash flows	13
Statements of value added	14
Notes to the financial statements	15



SUGOI S.A

Comments on performance related to the financial information for the quarter ended March 31, 2019

São Paulo, May 17, 2018 SUGOI S.A. In compliance with legal and statutory provisions, the Management of Sugoi S.A. ("Sugoi") submits for your consideration the Management Report and the Financial Statements, accompanied by the Independent Auditor's Report, for the quarter ended March 31, 2019.

HIGHLIGHTS

- Net revenue for the quarter totaled R\$ 28 million;
- The Company ended the 1Q19 with a Gross Margin of 46%; due to savings obtained on the work presented in the Varandas Jardim do Lago residential project;
- Profit for the period was R\$ 6.9 million;
- Sales in the quarter totaled R\$ 42.7 million;

Operational and Financial Performance

Launches and sales

In the first quarter of 2019, the Company launched another condominium venture, the Residencial Vida e Alegria - COND 7 - Sintonia - 224 units - São Paulo - SP - VGV project of approximately R\$ 32.3 million.

Completed projects and projects under construction

In the quarter of 2019 the company completed and delivered the project called Residencial Varandas Jardim do Lago - Campinas - São Paulo - Total contracted sale in the amount of R\$ 49.7 million.

Land bank

At March 31, 2019, the Company's land bank presented an estimated VGV of R\$ 2.6 billion, with expected launches in the next 5 years.

**Operating revenue**

Net operating revenue totaled R\$ 28 million in the first quarter of 2019, an increase of 40% compared to R\$ 20 million in the same period of 2017.

Cost of real estate units

In the first quarter of 2019, the cost of real estate units totaled R\$ 15.1 million, compared to a cost of R\$ 13.8 million in the same period in 2018, due to the increase in launches and recognition of costs of projects under construction.

Selling, general and administrative expenses

In the first quarter of 2019, selling expenses totaled R\$ 1.7 million, an increase when compared with the same period of 2018 due to the increase in the Company's operating volume due to the increase in projects launched mainly in 2018.

Net general and administrative expenses totaled R\$ 1.4 million as at March 31, 2019. These expenses are in accordance with the Company's planning, seeking to sustain the demand for launches and works that will occur in the next years.

Gross profit

In the first quarter of 2019, gross profit was R\$ 12.9 million, higher if compared with 2018 when we reported gross profit of R\$ 6.5 million. Such increase was caused by the Company's resumption of launches and the good performance in sales of projects launched, and the evolution of works of the respective projects.

Profit for the period

In the first quarter of 2019, we reported an accumulated profit of R\$ 6.9 million. The positive result is especially attributed to the conclusion of the project in this quarter and transfer of the units, as well as the effect of the launches that occurred during 2018.

Reinvestment of profits and distribution of dividends

In accordance with the provisions of article 189 of Law 6,404/76, no payment of dividends was proposed.



Independent Auditors

Pursuant to CVM Ruling 381 of January 14, 2003, we inform that the Company engaged Crowe Macro Auditores Independentes S.S. to provide services related to the audit of its financial statements. Still in accordance with CVM Ruling 381 of January 14, 2003, we inform that the Company did not hire other services from the independent auditor responsible for the audit of its financial statements, other than those related to audit work.

São Paulo, May 17, 2019.

Investor Relations

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INDEPENDENT AUDITOR'S REVIEW REPORT ON QUARTERLY INFORMATION - ITR

To the
Management and shareholders of
Sugoi S.A.
São Paulo - SP

Introduction

We have reviewed the individual and consolidated interim financial information of Sugoi S.A. ("Company"), included in the Quarterly Information Form (ITR) for the quarter ended March 31, 2019, which comprises the statement of financial position as at March 31, 2019, the statements of profit or loss, comprehensive income, changes in equity and cash flows for the three-month period then ended, including the notes to the interim financial information.

The Company's Management is responsible for the preparation of the individual and consolidated interim financial information in accordance with Technical Pronouncement NB TG 21 - Interim Financial Reporting and with the international standard IAS 34 - Interim Financial Reporting, applicable to real estate development entities in Brazil, registered with the Brazilian Securities and Exchange Commission ("CVM"), as well as for the presentation of such information in a manner consistent with the standards issued by the CVM, applicable to the preparation of Interim Financial Information (ITR). Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of review

We conducted our review in accordance with Brazilian and International standards on review of interim information (NBC TR 2410 and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Brazilian and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion on the individual and consolidated interim financial information

Based on our review, nothing has come to our attention that causes us to believe that the accompanying individual and consolidated interim financial information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with Technical Pronouncement NBC TG 21 and IAS 34, applicable to real estate development entities in Brazil, registered with the Brazilian Securities and Exchange Commission (CVM), and presented in a manner consistent with the standards issued by the CVM, applicable to the preparation of the Quarterly Information (ITR).

Emphasis of matter

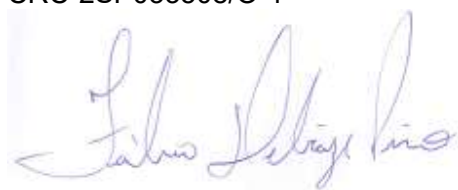
As described in Note 2, the individual and consolidated interim financial information contained in the Quarterly Information Form (ITR) has been prepared in accordance with Technical Pronouncement NB TG 21 and IAS 34, applicable to real estate development entities in Brazil, registered with the CVM. Accordingly, the determination of the accounting policy adopted by the entity for the recognition of revenue in contracts for the purchase and sale of unfinished real estate units on the issues related to the transfer of control, comply with the understanding expressed by Company Management regarding the application of NBC TG 47, aligned with that manifested by the CVM in CVM/SNC/SEP Circular Letter No. 02/2018. Our opinion is not qualified in respect of this matter.

Other matters**Interim statements of value added**

The quarterly information referred to above includes the individual and consolidated statements of value added (DVA) for the three-month period ended March 31, 2019, prepared under the responsibility of the Company's management and presented as supplementary information for the purposes of IAS 34 applicable to real estate development entities in Brazil, registered with the CVM. These statements were subject to the same review procedures performed in conjunction with the review of quarterly information, in order to conclude whether they are reconciled to the interim financial information and accounting records, as applicable, and whether their form and content are in accordance with the criteria defined in Technical Pronouncement NBC TG 09 - Statement of Added Value. Based on our review, nothing has come to our attention that causes us to believe that they have not been prepared, in all material respects, in accordance with the criteria defined in such Technical Pronouncement and are consistent with the individual and consolidated financial statements taken as a whole

São Paulo, May 17, 2019.

Crowe Macro Auditores Independentes
CRC-2SP033508/O-1



Fábio Debiaze Pino
Accountant CRC - 1SP251154/O-9



Sérgio Ricardo de Oliveira
Accountant CRC - 1SP186070/O-

Sugoi S.A
Statements of financial position at March 31, 2019 and December 31, 2018

(In thousands of Reais - R\$)

ASSETS

Assets	Notes	Parent		Consolidated	
		3/31/2019	12/31/2018	3/31/2019	12/31/2018
Current assets					
Cash and cash equivalents	3	3.860	6.087	12.437	10.270
Trade receivables	4	-	-	52.416	39.403
Real estate for sale	5	9.763	8.552	147.391	142.854
Other receivables	6	25.296	13.089	33.512	21.309
Taxes and contributions available for offset		98	65	348	267
Deferred selling expenses		-	-	4.397	3.987
		39.017	27.793	250.501	218.090
Noncurrent assets					
Real estate for sale	5	-	-	59.030	92.248
Related parties	9	29.179	29.176	7.706	9.030
Investments	7	62.510	57.169	-	-
Property and equipment, net	8	162	174	748	774
Intangible assets	-	1.015	-	1.015	-
		92.866	86.519	68.499	102.052
Total assets		131.883	114.312	319.000	320.142

The accompanying notes are an integral part of these financial statements.

Sugoi S.A
Statements of financial position at March 31, 2019 and December 31, 2018

(In thousands of Reais - R\$)

LIABILITIES AND EQUITY

Liabilities	Notes	Parent		Consolidated	
		3/31/2019	12/31/2018	3/31/2019	12/31/2018
Current liabilities					
Borrowings	11	10.103	9.227	12.419	11.219
Debentures	16	6.162	5.270	6.162	5.270
Trade payables	12	175	81	6.011	8.082
Payroll and related taxes and other taxes payable	13	514	512	1.641	1.579
Other payables	14	25.174	14.875	25.898	15.590
Advances from customers and others	15	17.174	10.815	147.501	132.053
Related parties	9	13.329	20.756	-	-
Provision for investment losses	7	3.001	2.524	-	-
		75.632	64.060	199.632	173.793
Noncurrent liabilities					
Borrowings	11	3.066	4.526	3.066	4.526
Debentures	16	15.444	14.419	15.444	14.419
Current account with special partnership	10	10.405	10.405	10.405	10.808
Payroll and related taxes and other taxes payable	13	-	-	1.851	1.713
Other payables	14	-	-	500	500
Advances from customers and others	15	-	-	58.174	91.392
Provisions	17	-	-	1.213	1.226
Related parties	9	1.744	1.744	-	-
		30.659	31.094	90.653	124.584
Total liabilities		106.291	95.154	290.285	298.377
Equity	18				
Share capital		1.000	1.000	1.000	1.000
Legal reserve		200	200	200	200
Earnings reserve		24.392	17.958	24.391	17.958
Cumulative translation adjustment		-	-	53	52
		25.592	19.158	25.644	19.210
Noncontrolling interests		-	-	3.071	2.555
Total equity		25.592	19.158	28.715	21.765
Total liabilities and equity		131.883	114.312	319.000	320.142

The accompanying notes are an integral part of these financial statements.

Sugoi S.A
Statements of profit or loss for the three-month periods ended March 31, 2019 and 2018
(In thousands of Reais)

		Parent		Consolidated	
	Notes	3/31/2019	3/31/2018	3/31/2019	3/31/2018
Net revenue	19	-	-	28.051	20.413
Cost of sales	19	-	-	(15.126)	(13.877)
Gross profit	19	-	-	12.925	6.536
Operating income (expenses)					
General and administrative expenses	20	(799)	(603)	(1.442)	(1.089)
Selling expenses	20	(22)	(14)	(1.684)	(1.157)
Other operating income, net		-	-	(173)	525
Share of profit (loss) of subsidiaries and joint ventures	7	9.616	5.122	-	-
		8.795	4.505	(3.299)	(1.721)
Profit before finance costs (income)		8.795	4.505	9.626	4.815
Finance costs	-	(2.452)	(547)	(2.804)	(592)
Finance income	-	91	-	127	4
Finance costs (income), net		(2.361)	(547)	(2.677)	(588)
Profit before income tax and social contribution		6.434	3.958	6.949	4.227
Income tax and social contribution - current	-	(1)	-	-	(1)
Profit for the period		6.433	3.958	6.949	4.226
Attributable to:					
Owners of the Company				6.433	3.957
Noncontrolling interests				516	269
Basic and diluted earnings per share	18 c	6,4330	3,9580		

The accompanying notes are an integral part of these financial statements.

Sugoi S.A
Statements of comprehensive income for the three-month periods ended March 31, 2019 and 2018
(In thousands of Reais - R\$)

	Parent		Consolidated	
	<u>3/31/2019</u>	<u>3/31/2018</u>	<u>3/31/2019</u>	<u>3/31/2018</u>
Profit for the period	6.433	3.958	6.949	4.226
Translation adjustment in subsidiaries	-	-	53	-
(=) Total comprehensive income for the period	<u>6.433</u>	<u>3.958</u>	<u>7.002</u>	<u>4.226</u>
Attributable to:				
Owners of the Company			6.486	3.957
Noncontrolling interests			516	269
	<u>-</u>	<u>-</u>	<u>7.002</u>	<u>4.226</u>

The accompanying notes are an integral part of these financial statements.

Sugoi S.A
Statements of changes in equity

(In thousands of Reais - R\$)

	Paid-in capital	Legal reserve	Earnings reserve	Cumulative translation adjustment	Equity	Noncontrolling interests	Consolidated equity
Balance at January 1, 2018	1.000	200	4.034	-	5.234	1.523	6.757
Profit for the period	-	-	3.958	-	3.958	268	4.226
Balance at March 31, 2018	1.000	200	7.992	-	9.192	1.791	10.983
Balance at January 1, 2019	1.000	200	17.958	52	19.210	2.555	21.765
Translation adjustment in subsidiaries	-	-	-	1	1	-	1
Profit for the period	-	-	6.433	-	6.433	516	6.949
Balances at March 31, 2019	1.000	200	24.391	53	25.644	3.071	28.715

The accompanying notes are an integral part of these financial statements.

Sugoi S.A
Statements of cash flows for the three-month periods ended March 31, 2019 and 2018

(In thousands of Reais - R\$)

	Parent		Consolidated	
	3/31/2019	3/31/2018	3/31/2019	3/31/2018
Cash flows from operating activities				
Profit for the period	6.433	3.958	6.949	4.226
Adjustments to reconcile profit to net cash generated by operating activities				
Depreciation and amortization	12	12	13	13
Provision for construction warranty	-	-	148	1.442
Deferred taxes	-	-	138	56
Share of profit (loss) of subsidiaries and joint ventures	(9.616)	(5.122)	-	-
	(3.171)	(1.152)	7.248	5.737
Changes in assets and liabilities				
(Increase)/decrease in assets				
Trade receivables	-	-	(13.013)	(11.597)
Real estate for sale	(1.211)	-	28.681	11.426
Taxes and contributions available for offset	(33)	-	(81)	(7)
Other receivables	(12.207)	(382)	(12.203)	(586)
Deferred selling expenses	-	-	(410)	269
Increase/(decrease) in liabilities				
Payroll and related taxes and other taxes payable	2	-	62	154
Trade payables	94	7	(2.071)	2.078
Other payables	10.299	-	10.147	(2.294)
Advances from customers	6.359	-	(17.770)	(4.049)
	132	(1.527)	590	1.131
Income tax and social contribution paid	(1)	-	-	-
Net cash generated by (used in) operating activities	131	(1.527)	590	1.131
Cash flows from investing activities				
Capital (increase)/decrease in subsidiaries, net	4.752	1	-	-
In property and equipment	-	-	13	(74)
In intangible assets	(1.015)	-	(1.015)	-
Net cash generated by (used in) investing activities	3.737	1	(1.002)	(74)
Cash flows from financing activities				
Borrowings and others	1.913	3.026	4.256	3.555
Repayment of borrowings and others	(580)	(1.007)	(3.002)	(2.307)
Related parties	(7.428)	949	1.325	(696)
Net cash generated by (used in) financing activities	(6.095)	2.968	2.579	552
Increase/(decrease) in cash and cash equivalents	(2.227)	1.442	2.167	1.609
Cash and cash equivalents				
Cash and cash equivalents at the beginning of the period	6.087	81	10.270	2.320
Cash and cash equivalents at the end of the period	3.860	1.523	12.437	3.929
Increase/(decrease) in cash and cash equivalents	(2.227)	1.442	2.167	1.609

The accompanying notes are an integral part of these financial statements.

Sugoi S.A
Statements of value added for the three-month periods ended March 31, 2019 and 2018
(In thousands of Reais - R\$)

	Parent		Consolidated	
	3/31/2019	3/31/2018	3/31/2019	3/31/2018
Revenues				
Sales and services	-	-	29.196	21.235
Other revenues	-	-	(173)	525
	-	-	29.023	21.760
Inputs purchased from third parties				
Cost of sales and services	-	-	(15.126)	(13.877)
Materials, energy, third-party services and other operating	(454)	(355)	(2.400)	(1.452)
	(454)	(355)	(17.526)	(15.329)
Gross value added	(454)	(355)	11.497	6.431
Depreciation, amortization and depletion, net	(12)	(12)	(13)	(13)
Wealth created by the Company	(466)	(367)	11.484	6.418
Wealth received in transfer				
Share of profit (loss) of subsidiaries and joint ventures	9.616	5.122	-	-
Finance income	91	-	127	4
	9.707	5.122	127	4
Total wealth for distribution	9.241	4.755	11.611	6.422
Wealth distributed				
Personnel				
Salaries and related charges	85	36	85	50
Sales commissions	-	-	322	325
Management compensation	15	15	15	15
Taxes, fees and contributions				
Federal	1	-	1.145	823
Lenders and lessors				
Interest	2.452	547	2.804	592
Rentals	255	199	291	390
Shareholders				
Profit for the period	6.433	3.958	6.433	3.958
Noncontrolling interests in retained earnings	-	-	516	269
	9.241	4.755	11.611	6.422

The accompanying notes are an integral part of these financial statements.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

1 General information

Sugoi SA and its subsidiaries ("Company") are primarily engaged in the management of Company's assets, the development, construction and sale of Company's real estate, and in holding equity interests in other companies, as shareholder. The development of real estate projects and the construction of real estate are carried out directly by the Company, its subsidiaries or other partners. The interest of partners occurs directly in the project through interests in Special Partnerships (SCP) or Special Purpose Entities (SPE), created for development of projects, as well as through strategic partnerships involving barter of land for the development of the real estate activity.

The Company, incorporated on April 4, 2011, is a publicly held company, with registered office at Avenida Chedid Jafet, 222, Bloco C, Conjunto 52, in the City of São Paulo, State of São Paulo, enrolled under CNPJ/MF (corporate taxpayer number) 13.584.310/0001-42, which has as main focus the segment of first home with management and administration of economic and medium level residential buildings, aimed at offering excellent quality products with the best cost-benefit of the market, intelligent projects that bet on security, comfort, innovation, and affordable prices.

The Company has a management with more than 40 years of experience in the real estate market and a network in various Brazilian capitals that allow easily obtaining and capturing differentiated business opportunities in the market. The Company has corporate governance that is transparent in its relations with the market, customers and investors, conducting inspection in each stage of the project and monitoring the physical and financial process of the construction.

Currently, the Company is present in the cities of São Paulo, Guarulhos, Itapeverica da Serra, Itapetininga, Francisco Morato, Campinas, Paulínia, Salto, São José do Rio Preto, Mauá, Franco da Rocha, Caçapava, Sumaré, Santo André, Mirassol and Rio Branco, in the states of São Paulo and Acre, with approximately 27,000 units under development, execution and delivery.

Since 2013, the Company has been assessed by the risk area of Caixa Economica Federal - (GERIC), and currently its GERIC covers the production of all its pipeline of projects.

The Company has important certifications, such as the PBQPH level A (Brazilian Housing Quality and Productivity Program) and ISO 9001, which further qualifies it in the entire cycle of the construction execution process and attests to the effectiveness in the process of the Company's activities, contributing to a better cost management and control.

On July 19, 2016, the Company obtained the CVM registration in the Category A, with private ownership control. This process is very important for the Company, which reinforces the commitment to good practices and corporate governance adopted by Management.

2 Summary of significant accounting practices

The significant accounting policies applied in the preparation of these financial statements are presented below. These policies have been applied in a consistent manner with the prior year, unless otherwise stated.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

2.1 Statement of compliance

The Quarterly Information (ITR) has been prepared in accordance with Technical Pronouncement NBC TG 21 (R1) - Interim Financial Reporting and with the international standard IAS 34 - Interim Financial Reporting, applicable to real estate development entities in Brazil, registered with the Brazilian Securities and Exchange Commission ("CVM"). The aspects related to transfer of control in the sale of real estate units follow the understanding of the management of the Company regarding the application of NBC TG 47 in line with that manifested by the CVM in Circular Letter/ CVM/ SNC/ SEP nº 02/18, in a manner consistent with the standards issued by the Brazilian Securities and Exchange Commission (CVM), applicable to the preparation of the Quarterly Information (ITR).

The individual and consolidated financial statements were approved by the Company's Management on May 17, 2019.

2.2 Basis for preparation

The financial statements have been prepared on the historical cost basis, except for certain financial assets measured at fair value. The Company's functional and presentation currency is the Brazilian Real, and it has not entered into transactions in foreign currencies.

The preparation of financial statements requires the Company's Management to use critical accounting estimates and judgments in the application of accounting policies. The estimates are used to, among others, determine the useful life of property, plant and equipment, provisions for risks, allowance for doubtful debts, projects' budgeted costs, taxes and similar charges. Based on this fact, actual results may differ from the results considered by these estimates.

The settlement of transactions that involve these estimates may result in significantly different amounts from the amounts recorded in the financial statements, due to the probabilistic approach inherent to the estimation process. The Company reviews its estimates and premises periodically, within a time period shorter than one year.

The areas which require a greater level of judgment by the Company's Management in the process of applying the accounting policies and which have a greater complexity, as well as the areas in which assumptions and estimates are significant for the preparation of the financial statements, are described in Note 3.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

2.2.1 Individual financial statements

In the individual financial statements, the subsidiaries and joint ventures are accounted for under the equity method of accounting. The same adjustments are made in both individual and consolidated financial statements, in order to obtain the same profit or loss and equity attributable to Parent Company's shareholders. The borrowing costs incurred in certain borrowings, which resources were applied by the Parent in the acquisition of land and construction of projects in the subsidiaries and joint ventures, are capitalized and presented in the individual financial statements in line item investments, in order to obtain the same profit or loss and equity attributable to Parent's shareholders, which are presented in the consolidated financial statements. These adjustments, related to the borrowing costs attributable to units not sold of projects under construction, in the consolidated financial statements, are presented in line item "real estate for sale" and recognized against line item "cost of sales", as the corresponding units are sold. The effect of the realization of borrowing costs on the consolidated financial statements is recognized in the individual financial statements based on the equity method of accounting.

The financial statements from subsidiaries and joint ventures, for purposes of equity method of accounting, are prepared for the same reporting period of the Company and, when necessary, are adjusted to be in accordance with the Company's accounting policies.

The interest in subsidiaries and joint ventures is presented in the profit or loss of the Parent as "equity in subsidiaries and joint ventures", which represents the net profit from investee attributable to controlling shareholders.

After the application of equity method of accounting, the Company assess if it is necessary to record the additional loss in the recoverable amount in Company's investment in its subsidiary or joint venture. The Company determines, at each reporting date, if there is objective evidence that its investments in subsidiaries and joint ventures are impaired. If so, the Company calculates the amount of impairment as the difference between the recoverable amount of subsidiary or joint venture and their carrying amount, and recognizes such difference in the statement of profit or loss in the Parent company.

2.2.2 Consolidation

The following accounting policies are applicable in the preparation of the consolidated financial statements.

(a) Subsidiaries

Subsidiaries are all entities (including specific purpose entities - SPE), in which the Company holds control. The Company controls an entity when it is exposed to or has rights to variable results arising from its involvement with the entity, and has the ability to interfere in such returns due to its influence over the entity. Subsidiaries are fully consolidated from the date in which the control is transferred to the Company. The consolidation ends from the date the Company loses its control in the entity.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

Direct subsidiaries and joint ventures	Interest percentage	
	March 31, 2019	December 31, 2018
Vista Cantareira Empreendimentos Imobiliários Ltda.	95%	95%
Condomínio Varandas Jardim do Lago Ltda.	95%	95%
Residencial Monte Serrat SPE Ltda.	95%	95%
Haifa Investimentos e Participações Ltda.	60%	60%
Residencial São Mateus SPE Ltda.	95%	95%
Residencial Colina Francisco Morato SPE Ltda.	95%	95%
Residencial Bom Retiro SPE Ltda.	95%	95%
Residencial José Vigna Talhado SPE Ltda.	95%	95%
Residencial Colina Guarapiranga SPE Ltda.	95%	95%
Residencial Paulínia I SPE Ltda.	95%	95%
Residencial Parque do Carmo SPE Ltda.	95%	95%
Residencial Idemori SPE Ltda.	95%	95%
Sugoi Projeto SPE Ltda.	95%	95%
Residencial Sports Gardens da Amazônia Ltda.	95%	95%
Sugoi N Empreendimentos Imobiliários Ltda.	50%	50%
Residencial Portal do Belo Horizonte SPE Ltda.	95%	95%
Residencial Barcelona SPE Ltda.	95%	95%
Condomínio Varandas Jardim do Lago II SPE Ltda.	95%	95%
Residencial Isabel Ferrari SPE Ltda.	95%	95%
Residencial São Jose SPE Ltda.	95%	95%
Residencial Barra Bonita SPE Ltda.	95%	95%
Sugoi Residencial I SPE Ltda.	95%	95%
Sugoi Residencial II SPE Ltda.	95%	95%
Sugoi Residencial III SPE Ltda.	95%	95%
Residencial Via Verde SPE Ltda.	95%	95%
Sugoi Residencial IV SPE Ltda.	95%	95%
Sugoi Residencial V SPE Ltda.	95%	95%
Sugoi Residencial VII SPE Ltda.	95%	95%
Sugoi Residencial VII SPE Ltda.	95%	95%
Sugoi Residencial VIII SPE Ltda.	95%	95%
Sugoi Residencial IX SPE Ltda.	95%	95%
Sugoi Development USA, LLC	100%	100%
Sugoi Residencial X SPE Ltda.	95%	95%
Sugoi Residencial XI SPE Ltda.	95%	95%

(b) Transactions with noncontrolling interests

The Company treats transactions with noncontrolling interests as transactions with owners of Group's assets. In the purchase of non-controlling interests, the difference between the consideration paid and the acquired subsidiary's net assets, is recorded in equity. The gains or losses on disposal of non-controlling interests are recognized in equity, in line item "accumulated losses".

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

When the Company ceases to hold control, any remaining interest in the investee is measured at fair value, and the change in the carrying amount is recognized in profit or loss. The fair value is the initial amount recognized, for subsequent record of interest held in a specific purpose entity (SPE) or a financial asset.

The non-controlling interests are stated in equity.

(c) Joint ventures

Investments in special purpose entities (SPEs) are accounted for under the equity method of accounting and are initially recognized at cost.

The unrealized gains with special purpose entities (SPEs) are eliminated to the extent of the Company's interest. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment. The accounting policies of joint ventures are modified, when necessary, to ensure consistency with the Company's accounting policies.

2.3 Cash and cash equivalents

Cash and cash equivalents are stated at cost and includes cash on hand and in banks, which are readily convertible into a known amount of cash and subject to an insignificant risk of change in value.

2.4 Present value adjustment

Monetary assets and liabilities are adjusted to present value based on the effective interest method when arising from short-term transactions, if material, and when arising from long-term transactions they are not subject to interest or are subject to: (i) fixed interest rates; (ii) interest rates that are clearly below the market for similar transactions; and (iii) adjusted only by inflation, not subject to interest. The Company regularly assesses the effect of such procedure.

2.5 Financial instruments

Classification and measurement of financial assets and liabilities

Under IFRS 9/CPC 48, on initial recognition, a financial asset is classified as: at amortized cost; at fair value through other comprehensive income ("FVOCI") - debt instrument; at FVTOCI - equity instrument; and at fair value through profit or loss ("FVTPL"). The classification of financial assets is generally based on the business model in which a financial asset is managed and on its contractual cash flow characteristics. The new significant accounting policies adopted by the Company are described below:

Financial assets at amortized cost - These assets are measured subsequently at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as measured at FVTPL:

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

- the financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is measured at FVOCI if it meets both of the following conditions and is not designated as measured at FVTPL:

- Debt instrument that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and
- the contractual terms of the debt instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The Company's financial assets are substantially represented by cash and cash equivalents (Note 3), classified at fair value through profit or loss, trade receivables (Note 4), other receivables (Note 6) and amounts due from related parties (Note 9), classified as measured subsequently at amortized cost.

Financial liabilities were classified as measured at amortized cost or at fair value through profit or loss (FVTPL). A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in profit or loss. Financial liabilities are measured subsequently at amortized cost using the effective interest method. Interest expense, exchange gains and losses are recognized in the profit and loss. Any gain or loss on derecognition is recognized in profit or loss.

The financial liabilities of the Company are substantially represented by amounts due to related parties (Note 9), borrowings (Note 11), trade payables (Note 12), other payables (Note 14) and debentures (Note 16), which are classified as measured subsequently at amortized cost.

Impairment

Expected credit losses - ECLs are estimates weighted by the likelihood of credit losses based on historical credit loss experience and projections of related assumptions. ECLs are measured at present value based on all cash insufficiencies (i.e. the difference between all contractual cash flows that are due to the Company in accordance with the contract and all cash flows that the Entity expects to collect). ECLs are discounted at the financial asset effective interest rate.

2.6 Trade receivables

Units are usually sold during the launch and construction phases. The trade receivables are recognized based on the construction's percentage of completion (PoC), applied over the revenues from sold units, adjusted according to the contractual provisions, thus determining the amount of accumulated revenues to be recognized, which is deduced by the installments received.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

The trade receivables are recognized initially at fair value and, subsequently, measured at amortized cost through the effective interest method.

If the recognized accumulated amount of revenue, less received installments, is lower than the expected amount receivable from the total receivables portfolio in a year or less, the revenue recognized is classified under current assets. If not, the exceeding portion is presented as noncurrent assets.

2.7 Real estate for sale

The amount recorded in inventory corresponds to the incurred cost in the current construction phase of real estate not yet sold, which is lower than the net realizable value.

The net realizable value is the estimated sale price in the normal course of business, less the estimated costs to completion and estimated selling expenses.

The cost comprises land, materials, workforce (from third parties) and other costs related to the construction.

2.8 Property and equipment

Property and equipment items are carried at acquisition cost, less depreciation, which was calculated on a straight-line basis at the rates mentioned in Note 8.

2.9 Impairment of non-financial assets

The Company assesses, at least annually, if there are indications of impairment of its property and equipment items. No indications that these assets may be impaired were identified, therefore, it was not necessary to recognize impairment losses.

2.10 Trade payables

Trade payables refer to obligations payable for goods or services, which were acquired in the normal course of operations. These obligations are classified as current liabilities if their payments are due in less than one year; if not, they are presented as noncurrent liabilities.

The trade receivables are recognized initially at fair value and, subsequently, measured at amortized cost through the effective interest rate method. In practice, they are usually recognized at the amount of the corresponding invoice.

2.11 Provisions

Provisions are recognized when: (i) the Company has a present obligation (legal or constructive) as a result of a past event, (ii) it is probable that the Company will be required to settle the obligation, and (iii) a reliable estimate can be made of the amount of the obligation.

The estimates and premises involved in the determination of the provision amounts, to cover future disbursements during the warranty period of units, present a significant risk of causing a material adjustment to subsequent periods. Therefore, the accounting estimates and judgments are reviewed on an ongoing basis and are based on historical experience and other factors, including the expectations of future events, that are considered to be reasonable in the circumstances.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

2.12 Income tax and social contribution

Income tax and social contribution expenses comprise current and deferred taxes. The income tax and social contribution are recorded in the statements of profit or loss.

The current income tax and social contribution debit is calculated based on tax legislation in force at the reporting date. Management periodically assesses the assumptions made by the Company in its income tax and social contribution calculation, related to the situations in which the applicable legislation is open to interpretation. It recognizes provisions, when appropriate, based on estimated amounts payable to tax authorities.

As allowed by tax legislation, the Company chose the presumed profit regime, according to which the income tax base is calculated at the rate of 8% and social contribution at the rate of 12%, upon the gross revenues (32% when the revenue is related to services rendered and 100% upon finance income), upon which the statutory rates of 15% are applied, plus a surcharge of 10%, for the income tax, and 9% for the social contribution.

Deferred income tax and social contribution are recognized on temporary differences arising from real estate revenues taxed on a cash basis, and the amount is recognized using the accrual basis (Note 2.13).

2.13 Recognition of revenues, costs and expenses

(a) Revenue recognition process

In the process of recognizing revenue from contracts with customers, the precepts introduced by CPC 47 were adopted as from January 1, 2018, also contemplating the guidelines contained in Circular Letter CVM/SNC/SEP No. 02/2018, of December 12, 2018, which establishes accounting procedures related to the recognition, measurement and disclosure of certain types of transactions arising from contracts for the purchase and sale of uncompleted real estate units in Brazilian publicly traded companies in the real estate development sector. The adoption of CPC 47 and the mentioned Circular Letter did not have impact on the Company's financial statements.

Under CPC 47, the recognition of revenue from contracts with customers has a new normative discipline, based on the transfer of control of the promised good or service, which may be at a point in time or over time, according to the satisfaction or not of the so-called "contractual performance obligations". Revenue is measured at the amount that reflects the consideration that is expected to be earned and is based on a five-step model detailed below: (1) identify the contract with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenue when (or as) the entity satisfies a performance obligation.

The Company's business model is predominantly based on contracts for the purchase and sale of real estate units with "plan financing". In this model, usually aimed at low income customers, the customer signs a "contract for the purchase and sale of real estate unit in the plan" with the developer, already foreseeing the payment conditions, as follows: (i) Direct payments to the developer; (ii) Bank financing; (iii) Funds from the Severance pay fund (FGTS); and (iv) Possible subsidies from government housing programs.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

The amounts directly paid to the developer (item (i) above) represent approximately 10 to 15% of the real estate unit value, with the remainder being bank financing, amounts from FGTS, and possible subsidies (items (ii) to (iv) above). The customer then signs a bank financing agreement ("private contract with a public deed") with a financial institution, including the amounts of bank financing, FGTS and possible subsidies from government housing programs. The release of these amounts is conditioned to the progress of the works, according to the percentage attested in the Project Monitoring Report according to the physical-financial schedule approved by the financial institution. This monitoring, for purposes of release of the installments, is carried out by the engineering area of the financial institution. At the time of signature of the bank financing agreement, the ownership of the real estate unit is transferred to the customer, being fiduciarily pledged to the respective financial institution.

Below is a summary of the contracts entered into in the "plan financing" modality, parties involved, guarantees and existing risks:

<u>Contract</u>	<u>Parties</u>	<u>Real estate guarantee</u>	<u>Credit risk</u>	<u>Market risk</u>	<u>Dissolution risk</u>
Bank financing	Developer (Sellers); Buyer and Financial Institution (Fiduciary Creditor)	Financial institution (FI)	10 - 15% of the Developer and 85 - 90% of the FI	Buyer and Financial institution	Not applicable In the event of default by the customer, the FI may consolidate the real estate unit on its behalf for subsequent sale of the property to third parties, in accordance with the procedures set forth in article 27 of Law 9,514/ 97. The amount collected will have as main objective the settlement of the customer's debt balance to the FI.

(b) Determination of the profit or loss from development and sale of real estate

In sales of unfinished real estate units, the following procedures are observed:

- Sales revenues are recognized when there is a continuous transfer of control to a financial institution or customer, using the percentage of completion method ("PoC") of each project, and this PoC is measured by the cost incurred in relation to the total budgeted cost of the respective projects. In the event that during the customer approval period with the FI, there are indications that the customer will not comply with its contractual part, a provision for dissolution is established for the full amount.
- The amounts of recognized sales revenues that are higher than the amounts actually collected from customers are recorded in current or noncurrent assets, in line item Trade receivables. The collected amounts in connection with the sale of real estate units that are higher than the recognized amounts of revenues are recorded in line item Advances from customers;

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

- Inflation adjustment on trade receivables balance until the delivery of the keys, as well as the present value adjustment on trade receivables balance, are allocated to the Revenue from real estate sale when incurred, according to the accrual basis;
- The cost incurred (including the cost of land and other expenses directly related to the formation of the inventory) corresponding to the real estate units sold is fully allocated to profit or loss. For real estate units not yet sold, the cost incurred is allocated to inventory (Note 2.7);
- The financial charges on trade payables for land acquisition and those directly associated with construction financing are capitalized and recorded in inventories of real estate for sale and allocated to the cost incurred of the real estate units under construction until their completion and observing the same criteria of allocation of the real estate development cost in the proportion of real estate units sold under construction;
- Current and deferred taxes on the difference between the revenue earned from real estate development and the accumulated revenue subject to taxation are calculated and recorded when this difference in revenue is recognized;
- Other expenses, including advertising and publicity, are recognized in profit or loss when incurred.

2.14 New standards, technical pronouncements, revisions and interpretations

- **IFRS 16 - Leases (CPC 06 (R3))**

This is the first set of interim financial statements of the Company in which the standard NBC TG 06 (R3) "Leases" (IFRS 16 - Leases) was applied. The standard was applied as from January 1, 2019, and intends to unify the accounting model for leases, requiring lessees to recognize the liabilities assumed against the respective right-of-use assets for all leases that are in the scope of the standard, with the exception of those classifying under some form of exemption.

The Company adopted the standard using the modified retrospective approach that does not require the restatement of the comparative balances.

In adopting the standard, the Company recognized the lease liabilities in relation to the contracts that meet the lease definition, whose liabilities were measured at the present value of the remaining lease payments, discounted based on the incremental interest rate. Assets associated with the right of use were measured at the amount equal to the lease liability on January 1, 2019, without any impact on retained earnings. The effects of the adoption of this new standard are presented in assets, intangible assets and liabilities, in the Accounts payable, in the amount of R\$ 1,015.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

3 Cash and cash equivalents

Description	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Cash and banks	2,206	33	7,506	4,153
Bank Certificates of Deposit (CDBs)	1,654	6,054	4,931	6,117
	3,860	6,087	12,437	10,270

4 Trade receivable

Description	Consolidated	
	March 31, 2019	December 31, 2018
Deferred sales revenue	196,310	167,128
(-) Amount received	52,226	39,203
Other receivables	190	200
	52,416	39,403
	Consolidated	
	March 31, 2019	December 31, 2018
Receivables from deferred sales	196,310	167,128
Total receivables		(127,925)
Deferred sales revenue (*)	260,621	265,517
Total receivables	312,847	304,720
Advances from customers	(25,899)	(15,819)
Total net portfolio receivable	286,948	288,901

(*) Subject to the effects of the present value adjustment of recognition.

The expectation of the years of realization of the receivables, not considering the effects of the present value adjustments, are summarized below:

Year	March 31, 2019	December 31, 2018
2017	196,269	203,427
2018	39,768	42,100
2019	48,824	42,734
2020	2,087	640
	286,948	288,901

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

As established in the sales agreements, the receivables are collateralized by the related real estate units. Moreover, the delivery of keys occurs only if the customer is compliant with his/ her contractual obligations. Therefore, Management considers the credit risk in the construction period insignificant.

5 Real estate for sale

Description	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Land bank (i)	9,763	8,552	172,654	204,189
Real estate under construction	-	-	32,516	30,601
Real estate completed	-	-	1,251	312
	9,763	8,552	206,421	235,102
Current	9,763	8,552	147,391	142,854
Noncurrent	-	-	59,030	92,248

(i) The balances of real estate for sale refer to land for development whose real estate units are expected to be launched in less than one year, and this estimate is periodically reviewed by Management.

	March 31, 2019	December 31, 2018
Total cost incurred	164,874	147,038
Deferred cost of units sold		
Cost of units of real estate for sale	33,767	30,913

6 Other receivables

Description	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Advances to suppliers	1,506	1,415	5,477	5,390
Checks for collection	1,000	1,000	1,000	1,000
Brasinco Incorporações Ltda. (I)	9,830	9,830	9,830	9,830
Willian Gadelha (ii)	-	-	4,142	4,142
Brasinco Incorporações Ltda. (iii)	12,116	-	12,116	-
Others	844	844	947	947
	25,296	13,089	33,512	21,309

(i) The Company is guarantor of a loan obtained by Brasinco Incorporações Ltda. and in view of such commitment, payments were made in this amount. There is no other amount payable to the financial institution, remaining only the refund of the amounts paid by Brasinco Incorporações Ltda.

(ii) Refers to a third-party debt that was subrogated by Sugoi to clear a real estate project, which will be later charged from the respective debtor.

(iii) Refers to the contractual right to receive another financial asset. (for more detail on the transaction see Note 14).

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

7 Investments

Description	Parent	
	March 31, 2019	December 31, 2018
Investments in subsidiaries and joint ventures	62,510	57,169
Provision for equity deficit	(3,000)	(2,524)
Investments (a)	59,510	54,645
Reclassification to liabilities	3,000	2,524
	62,510	57,169

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

a) Changes in investments

Subsidiary	Balance at December 3 1, 2017	Addition	Share of profit (loss) of subsidiaries and joint ventures	Balance at December 31, 2017	Share of profit (loss) of subsidiaries and joint ventures	Addition (reduction)	Balances at March 31, 2019
Vista Cantareira Empreendimentos Imobiliários Ltda.	6,500	-	(490)	6,010	(32)	-	5,978
Condominium Varandas Jardim do Lago Ltda.	6,551	-	6,338	12,889	4,477	(5,079)	12,287
Residencial Monte Serrat SPE Ltda.	2,225	-	(330)	1,895	(44)	-	1,851
Haifa Investimentos e Participações Ltda.	(6)	-	(2)	(8)	-	-	(8)
Residencial São Mateus SPE Ltda.	12,704	-	4,619	17,323	2,093	-	19,416
Residencial Parque do Carmo SPE Ltda.	7,115	-	(12)	7,103	(10)	-	7,093
Residencial Colina Francisco Morato SPE Ltda.	-	-	(64)	(291)	(8)	-	(299)
Residencial Bom Retiro SPE Ltda.	(243)	-	11,307	11,064	3,804	-	14,867
Residencial José Vigna Talhado SPE Ltda.	(21)	-	(5)	(26)	-	-	(191)
Residencial Colina Guarapiranga SPE Ltda.	(9)	-	(7)	-	-	-	-
Residencial Paulínia I SPE Ltda.	(13)	-	(7)	(20)	-	-	(20)
Residencial Idemori SPE Ltda.	(7)	-	(2)	(9)	-	-	(9)
Sugoi Projeto SPE Ltda.	(33)	-	(8)	(41)	-	-	(41)
Residencial Sports Gardens da Amazônia Ltda.	(88)	-	(918)	(123)	-	-	-
Sugoi Inovare Empreendimentos Imobiliários Ltda.	(1)	-	(1)	(2)	(1)	-	(3)
Residencial Portal do Belo Horizonte SPE Ltda.	(5)	-	(20)	(25)	(1)	-	(26)
Residencial Barcelona SPE Ltda.	(349)	-	(419)	(768)	3	-	(765)
Condomínio Varandas Jardim do Lago II SPE Ltda.	(3)	-	(7)	(10)	-	-	(10)
Residencial Isabel Ferrari SPE Ltda.	(5)	-	(2)	(7)	-	-	(7)
Residencial São Jose SPE Ltda.	(3)	-	(3)	(6)	-	-	(6)
Residencial Barra Bonita SPE Ltda.	(2)	-	(2)	(4)	-	-	(4)
Sugoi Residencial I SPE Ltda.	(2)	-	(3)	(5)	-	-	(5)
Sugoi Residencial II SPE Ltda.	(1)	-	(3)	(4)	(1)	-	(5)
Sugoi Residencial III SPE Ltda.	(1)	-	(3)	(4)	-	-	(4)
Residencial Via Verde SPE Ltda.	-	-	(1)	(1)	-	-	(1)
Sugoi Residencial IV SPE Ltda.	-	-	(1)	(1)	-	-	(1)
Sugoi Residencial V SPE Ltda.	-	-	(261)	(261)	(170)	-	(431)
Sugoi Residencial VII SPE Ltda.	(1)	-	(1)	(2)	(1)	-	(3)
Sugoi Residencial VII SPE Ltda.	-	-	(2)	(2)	-	-	(2)
Sugoi Residencial VIII SPE Ltda.	-	-	(2)	(2)	-	-	(2)
Sugoi Residencial IX SPE Ltda.	-	-	(2)	(2)	(9)	-	(11)
Sugoi Development USA, LLC	-	1,142	(258)	884	(195)	328	1,017
Sugoi Residencial X SPE Ltda.	-	-	-	-	-	-	-
Sugoi Residencial XI SPE Ltda.	-	-	-	-	-	-	-
	34,075	1,142	19,428	54,645	9,616		59,510

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

8 Property and equipment

Description	Depreciation rate	Parent		Consolidated	
		March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Facilities	10% p.a.	33	44	33	44
Furniture and fixtures	10% p.a.	61	86	61	173
Machinery and equipment	20% p.a.	35	88	42	104
Leasehold improvements	20% p.a.	6	11	6	11
Telecommunication leases	20% p.a.	39	72	39	72
Vehicles		-	-	83	63
Properties		-	-	31	23
Sales stand	-	-	-	466	634
Accumulated depreciation		(12)	(127)	(13)	(350)
		162	174	748	774

(a) Changes in the Parent

There were no changes in cost (additions and write-offs) in the Parent during the periods evaluated.

(b) Changes in the Consolidated

Description	Parent				Consolidated			
	2018	Additions	Disposals	2019	2018	Additions	Disposals	2019
Facilities	44	-	-	44	44	-	-	44
Furniture and fixtures	86	-	-	86	173	-	-	173
Machinery and equipment	88	-	-	-	88	104	-	104
Leasehold improvements	11	-	-	11	11	-	-	11
Telecommunication leases	72	-	-	72	72	-	-	72
Vehicles	-	-	-	-	63	20	-	83
Properties	-	-	-	-	23	8	-	31
Sales stand	-	-	-	-	-	-	-	-
Decorated apartments	-	-	-	-	634	-	-42	592
	301	-	-	301	1.124	28	42	1.110
Accumulated depreciation	(127)	-	-	(139)	(350)	-	-	-
	174	-	-	162	774	28	(42)	748

9 Related parties

Description	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Noncurrent assets	29,179	29,176	7,706	9,030
Current liabilities	(13,329)	(20,756)	-	-
Noncurrent liabilities	1,744	1,744	-	-
	14.106	6.676	7.706	9.030

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

Description (asset)	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Haifa Investments and Part. Ltda	14	14	-	-
Sugoi Eng.e Const. Ltda	19	19	241	1,839
Res. Monte Serrat Ltda	55	55	-	-
Kibutz Part. Ltda	7	7	7	7
Kibutz Administração e Part. Ltda	6,884	6,884	6,884	6,612
Condomínio Varandas Jardim do Lago	-	-	-	-
Res. São Mateus SPE Ltda	3,038	3,038	-	-
Res. Colina Francisco Morato SPE Ltda	1,116	1,116	-	-
Res. Bom Retiro SPE Ltda	5,265	5,265	6	6
Res. José Vigna Talhado SPE Ltda	201	201	-	-
Res. Colina Guarapiranga SPE Ltda	838	838	-	-
Res. Paulínia I SPE Ltda	160	160	-	-
Res. Parque do Carmo SPE Ltda	1,221	1,221	-	-
Res. Idemori SPE Ltda	381	381	-	-
Sugoi Projeto SPE Ltda.	90	89	-	-
Res. Sports Gardens da Amazônia Ltda.	4,317	4,317	-	-
Sugoi N Emp. Imob. Ltda.	175	175	-	-
Res. Portal do Belo Horizonte SPE Ltda	483	483	-	-
Botânica Infra., Eng. e Projetos Ltda.	-	-	-	-
Res. Barcelona SPE Ltda	1,261	1,261	-	-
Condomínio Varandas Jardim do Lago II	387	387	-	-
Res. Isabel Ferrari SPE Ltda	110	110	-	-
Sugoi Gestão Comercial LTDA.	-	-	-	-
Res. São José SPE Ltda.	149	149	-	-
RES. BARRA BONITA SPE LTDA.	23	23	-	-
Sugoi Res. I SPE Ltda	163	163	-	-
Sugoi Res. II SPE Ltda	90	90	-	-
Sugoi Res. III SPE Ltda	127	127	-	-
Sugoi Res. IV SPE Ltda	76	76	-	-
Sugoi Res. V SPE Ltda	965	965	-	-
Sugoi Res. VI SPE Ltda	613	613	-	-
Sugoi Res. VII SPE Ltda	2	2	-	-
Sugoi Res. VIII SPE Ltda	280	278	-	-
Sugoi Res. IX SPE Ltda	641	641	-	-
Sugoi Res. Via Verde SPE Ltda	1	1	-	-
Tsuri Acre	16	16	16	14
Sugoi Res. XIII SPE Ltda	11	11	-	-
Other	-	-	552	552
	29,179	29,176	7,706	9,030

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

Description (liability)	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Condomínio Varandas Jardim do Lago (fee)	873	873	-	-
Condomínio Varandas Jardim do Lago	6,693	13,956	-	-
Vista Cantareira Emp. Imobiliários Ltda	6,636	6,780	-	-
Residencial Monte Serrat Ltda	586	606	-	-
Res. Colina Francisco Morato SPE Ltda	175	175	-	-
Residencial Parque do Carmo SPE Ltda	110	110	-	-
Sugoi Gestão Comercial	-	-	-	-
	15,073	22,500	-	-
Current	13,329	20,756	-	-
Noncurrent	1,744	1,744	-	-

The balances of the accounts held with subsidiaries and joint ventures refer to non-interest-bearing loans in current account without a defined maturity and do not have predefined maturity.

The balances receivable by the parent company refer to amounts transferred to subsidiaries and joint ventures for development of real estate development projects in those companies. The balances in liabilities refer to amounts received from subsidiaries and joint ventures derived from collection from customers for sale of real estate units.

10 Current account with special partnership

Description	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Current account with special partnership	10,405	10,405	1,405	10,808
	10,405	10,405	1,405	10,808

The operations involving Special Partnership (SCP) are presented on a consolidated basis with the Company's operations. The acquisitions contracted with partners are presented in current and noncurrent liabilities according to the expectation of the Company's disbursement, in the line item of Current account with special partnership.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

11 Borrowings

Type	Financial institutions	Interest rate	Parent		Consolidated	
			March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
CCB	Domus Cia. Hipot.	8% p.a. + CDI	-	-	-	-
Working capital	CEF	9.6% p.a. + CDI	1,617	1,912	3,309	1.912
SFH	CEF	11% p.a.	-	-	-	1.365
Lease	Banco Daycoval	22.99% pa	34	37	34	37
CCB	Banco PINE	CDI + 8.47% p.a.	7,474	7,760	7,474	7.760
CCB	CHB	CDI + 10.5% p.a.	4,044	4,044	4,044	4.044
Others	Others	N/A	-	-	624	627
			13,169	13,753	15,485	15.745
Current			10,103	9,227	12,419	11.219
Noncurrent			3.066	4,526	3,066	4,526

The balances by year of maturity are as follows:

Year	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
2019	10,103	9,227	12,419	11,219
2020	3,047	4,452	3,047	4,452
2021	19	74	19	74
	13,169	13,753	15,485	15,745

As established by CVM, through Ruling 475, the Company's Management presents the sensitivity analysis of material balances, considering:

- Scenario of probable interest rate variation estimated by Management:
 - Estimated interest rate for the years 2019 and 2020: 6.5% p.a.
- Scenario of possible interest rate variation, with deterioration of 25% (twenty-five percent), in the risk variable considered as probable:
 - Estimated interest rate for the years 2019 and 2020: increase to 8.1% per year.
- Scenario of remote interest rate variation, with deterioration of 50% (fifty percent), in the risk variable considered as probable:
 - Estimated interest rate for the years 2019 and 2020: increase to 9.8% per year.

The impact presented in the table below refers to 2019 and 2020, when its significant obligations to financial agents will end and projections for the other years will no longer be necessary.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

Current year	Balance	Risk of increase in interest rate	Parent		
			6.5% p.a. Probable	8.1% p.a. Possible	9.8% p.a. Remote
2019	10,103	Accounting effect (cost/ expense)	657	818	990
2020	3,047	Accounting effect (cost/ expense)	198	247	299

Year	Balance	Risk of increase in interest rate	Consolidated		
			6.5% p.a. Probable	8.1% p.a. Possible	9.8% p.a. Remote
2019	12,419	Accounting effect (cost/ expense)	807	1,006	1,217
2020	3,047	Accounting effect (cost/ expense)	198	247	299

12 Trade payables

Maturities	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Past due	1	2	1,071	1,347
Falling due up to 30 days	174	79	3,828	5,738
Falling due between 31 and 60 days	-	-	493	240
Falling due between 61 and 90 days	-	-	471	188
Falling due from 91 to 120 days	-	-	14	115
Falling due from 121 to 180 days	-	-	90	200
Falling due after 180 days	-	-	44	254
Total falling due	174	79	4,940	6,735
Total	175	81	6,011	8,082

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

13 Payroll and related taxes and other taxes payable

Description	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Taxes payable	501	501	502	503
Payroll and related taxes	6	6	59	64
Withholding taxes	7	5	360	634
Special current tax regime (RET)	-	-	719	378
Special deferred tax regime (RET)	-	-	1,852	1,713
	514	512	3,492	3,292
Current	514	512	1,641	1,579
Noncurrent	-	-	1.851	1.713

14 Other payables

Description	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Acquisition of equity interests (i)	23,159	13,875	23,159	13,875
Commission upon land	-	-	500	500
Contingencies (Civil/ Labor)	-	-	723	715
Others	2,015	1,000	2,016	1,000
	25,174	14,875	26,398	16,090
Current	25,174	14,875	25,898	15,590
Noncurrent	-	-	500	500

- (i) This amount is composed of: R\$ 12,505 (R\$ 13,875 at December 31, 2018) related to the acquisition of the companies Residencial São Mateus SPE Ltda and Residencial Parque do Carmo SPE Ltda., in the balances of R\$ 5,382 and R\$ 7,123, respectively (R\$ 6,752 and R\$ 7,123 as at December 31, 2018), which will be paid through promissory notes and; R\$ 10,654 referring to the balance of the debt for the acquisition of contractual rights generated by the conclusion of the agreement for the acquisition of equity interest held by Brasinco Incorporações Ltda. in the context of the partnership for the development of real estate projects through Haifa Investimentos e Participações Ltda., in which it already held 60% of CAPITAL STOCK.
- (ii) In the normal course of its activities, the Company is subject to tax, labor and civil lawsuits. Management, based on the opinion of its legal counsel and, when applicable, based on specific opinions issued by experts, assesses the expected outcome of ongoing lawsuits and determines the need to recognize a provision for contingent liabilities. The existing provision of R\$ 723 (R\$ 715 at December 31, 2018) refers to ongoing civil and labor lawsuits assessed by the Company's legal counsel as probable losses. In addition to the referred amount, R\$ 8,910 (R\$ 8,910 at December 31, 2018) were not computed also due to labor and civil lawsuits, assessed by the Company's legal counsel as possible loss, which is the reason why the Company did not record this amount in the financial statements.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

15 Advances from customers and others

Description	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Advances from customers - developments	-	-	22,140	9,735
Advances from customers - barter, units launched	-	-	11,410	13,914
Creditors for committed real estate	6,721	5,680	107,024	140,035
Physical exchanges (*)	1,900	1,900	54,197	54,197
Others	8,553	3,235	10,904	5,564
	17,174	10,815	205,675	223,445
Current	17,174	10,815	147,501	132,053
Noncurrent	-	-	58,174	91,392

(*) In certain land purchase operations, the Company carried out a physical barter with units to be constructed. These physical barter operations were recognized at fair value, as land bank for development, as a balancing item to advances from customers, considering the cash price of the real estate unit given as accord and satisfaction, and these barter operations are recognized in profit or loss considering the same assumptions used for recognition of sales of real estate units.

16 Debentures

Type	Parent		Consolidated	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Debentures	17,397	17,397	17,397	17,397
(-) Unamortized debenture costs	(382)	- 435	(382)	- 435
Interest on debentures	4,591	2,727	4,591	2,727
	21,606	19,689	21,606	19,689
Current	6,162	5,270	6,162	5,270
Noncurrent	15,444	14,419	15,444	14,419

On April 4, 2017, the Company obtained the approval for its first public issue of distribution of simple, nonconvertible, single series debentures, with a collateral in the amount of R\$ 17,397, comprising 17,397 debentures with par value of R\$ 1 each.

The debentures are adjusted by the Broad National Consumer Price Index (IPCA), plus interest of 9.15% per year on the nominal value, calculated on a *pro rata temporis* basis by business days, with monthly payments beginning in May 2019.

The debentures will be collateralized by land of a subsidiary and rights to equity interests in a subsidiary.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

The Company and its subsidiaries have covenants in the debenture agreement that restrict the ability to make certain decisions and may require the early maturity or the execution of collateral if the Company does not comply with such covenants.

17 Provisions

Description	Consolidated	
	March 31, 2019	December 31, 2018
Provision for warranty (i)	1,213	1,226
	1,213	1,226

(i) Provision for warranty – recognized during the project construction period to cover the estimated costs to be incurred during the five-year period after project completion.

18 Equity

(a) Share capital

Capital comprises 1,000,000 share units, partially paid in, and distributed as follows:

	March 31, 2019	December 31, 2018
Number of share units		
Kibutz Administration and Participações Ltda	1,000,000	1,000,000
	1,000,000	1,000,000

Pursuant to the 7th amendment to the articles of organization entered into on February 3, 2016, Sugoi changes its legal type and corporate name and becomes a corporation, governed by Law 6,404, of December 15, 1976 ("Corporation Law").

According to the minutes of the General Shareholders' Meeting on November 24, 2016, Kibutz Participações Ltda. transfers its common shares to Kibutz Administração e Participações Ltda.

The Company structured the CVM category A registration granted on July 19, 2016, and is currently registered under code CVM 23957.

(b) Profits

In accordance with the articles of organization, the profit calculated at the end of each year can be distributed, retained (totally or partially) or capitalized, as determined by all shareholders. There is no minimum amount established to be distributed.

In compliance with the corporate law (article 193 of Law 6,404/76) a legal reserve in the amount of R\$ 200 at December 31, 2016 was recognized.

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

(c) Earnings per share

The table below shows the consolidated profit (loss) and the calculation of basic and diluted earnings (loss) per share:

	March 31, 2019	December 31, 2018
Profit/ loss for the year/ period (in reais)	6,948,000	13,924,000
Number of shares	1,000,000	1,000,000
	6,948	13,924

Basic earnings (loss) per share is calculated by the division of the profit (loss) attributable to the Company's controlling shareholders by the weighted average number of common shares outstanding during the period, as established by NBC TG 41/R1 (CVM Resolution 636/10) – earnings per share.

Diluted earnings (loss) per share is calculated by the adjustment of the weighted average number of common shares outstanding, to assume the conversion of all diluted potential common shares.

There is no difference between basic earnings (loss) per share and diluted earnings (loss) since there are no potential common shares which could be issued in the future and converted. The debentures issued, as mentioned in Note 16, are not convertible into shares.

(d) Cumulative translation adjustment

The Company recognizes in this line item the effect of foreign exchange differences on the investment in foreign subsidiary Sugoi Development USA, LLC, whose functional currency is the currency to which a foreign operation is subject. The cumulative effect, recognized in a specific line in equity and in the statement of comprehensive income, will be transferred to profit or loss for the year as a gain or loss only upon the disposal or derecognition of the investment.

19 Gross profit

The reconciliation between gross revenue and net operating revenue is as follows:

Description	Consolidated	
	March 31, 2019	March 31, 2018
Revenue from real estate	29,240	21,242
Sales canceled	(44)	(7)
Gross operating revenue	29,196	21,235
Taxes levied thereon	(1,145)	(822)
Net operating revenue	28,051	20,413
Cost of land, development and construction	(15,126)	(13,877)
Gross profit	12,925	6,536
Gross margin - %	46.1%	32%

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

20 Expenses by nature

Description	Parent		Consolidated	
	March 31, 2019	March 31, 2018	March 31, 2019	March 31, 2018
Selling expenses				
Commissions	-	-	(322)	(325)
Advisory and consulting	(18)	(14)	(52)	(56)
Advertising and publicity	-	-	(480)	(304)
Expenses with sales stand and decorated apartments	-	-	(177)	23
Rental expenses	-	-	(37)	(191)
Other selling expenses	(4)	-	(616)	(42)
	<u>(22)</u>	<u>(14)</u>	<u>(1,684)</u>	<u>(1,157)</u>
General and administrative expenses				
Advisory and consulting	(325)	(292)	(627)	(612)
Personnel expenses	(100)	(51)	(100)	(65)
Rental expenses	(252)	(199)	(253)	(199)
Office supplies expenses	(55)	(15)	(79)	(38)
Depreciation	(12)	(12)	(13)	(13)
Expenses on notary's office and registry	(8)	-	(100)	(15)
Expenses on agreements and contracts	-	-	-	(56)
Provision for contingencies	-	-	(6)	-
Other administrative expenses	(47)	(34)	(264)	(91)
	<u>(799)</u>	<u>(603)</u>	<u>(1,442)</u>	<u>(1,089)</u>
	<u>(821)</u>	<u>(617)</u>	<u>(3,126)</u>	<u>(2,246)</u>

21 Real estate projects under development

Description	March 31, 2019	December 31, 2018
Deferred sale (Note 4)	260,621	265,517
Contributions on sales	(10,425)	(10,621)
	<u>250,196</u>	<u>254,896</u>
Costs to be incurred of units sold	(184,662)	(182,056)
	<u>65,534</u>	<u>72,840</u>
Deferred gross margin percentage	<u>26.2%</u>	<u>28.6%</u>

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

(a) The table below shows the deferred revenue (cost) of the project under construction.

Description	March 31, 2019	December 31, 2018
Recognized revenue	81,586	102,060
Contribution on sales	(3,263)	(4,082)
	78,323	97,978
Recognized	(52,357)	(67,398)
Gross profit	25,966	30,580
Deferred gross margin -%	33.15%	31,21%

(b) The table below shows the total budgeted cost to be incurred in the project.

Description	March 31, 2019	December 31, 2018
Units sold under construction	184,662	182,056
Units not sold under construction	89,176	91,299
Budgeted cost to be incurred	273,838	273,355
Real estate units under construction	32,516	1,870
Total cost to be deferred in the future	306,354	275,225

22 Insurance

The Company has insurance coverage in amounts considered sufficient by Management to cover any risks on its assets and/or liabilities.

The scope of our auditors' work does not include to issue an opinion on the sufficiency of the insurance coverage.

23 Risk management and financial instruments

(a) Risk management

The Company enters into transactions with financial instruments. These financial instruments are managed through operating strategies and internal controls, which are aimed at ensuring liquidity, profitability and security. Financial instruments for hedging purposes are contracted based on a periodic analysis of the risk exposure management intends to mitigate. The control policy consists of ongoing monitoring of the contracted conditions against market conditions. The Company does not make speculative investments in derivatives or any other risk financial instruments.

The carrying amounts of the financial assets and liabilities in the financial statements were determined according to criteria and accounting policies disclosed in specific explanatory notes.

The Company is exposed to the following risks arising from the use of financial instruments:

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

Credit risk

Arises from the possibility of the Company incurring losses due to default of its customers. To mitigate these risks, the Company performs an analysis of the financial situation of its customers and manages the credit risk through a credit rating and granting program.

Interest rate risk

Arises from the possibility of the Company generating gains or losses due to fluctuations in interest rates applied to its financial assets and liabilities. To mitigate such risks, the Company has contracts which ballast the financial assets and liabilities, through fixed rates.

Market risk

Arises from the possibility of fluctuations in market prices of raw materials and inputs used in the construction of the real estate units. These price fluctuations may cause significant changes in the Company's costs. To mitigate these risks, the Company manages the buffer stocks of these raw materials and inputs.

Liquidity risk

Arises from the possibility of reducing the amounts earmarked for payment of debts. Management monitors the rolling forecast of the Company's liquidity requirements to ensure it has sufficient cash to meet its operational needs.

Additionally, the Company maintains balances in financial investments which can be redeemed at any time to cover any mismatches between the maturity date of its contractual obligations and its cash generation.

Operational risk

Operational risk is the risk of direct or indirect losses arising from a variety of causes associated to the Company's processes, personnel, technology and infrastructure and external factors, except credit, market and liquidity risks, as those derived from legal and regulatory requirements and generally accepted business behavior standards. Operational risks arise from all the Company's operations.

The Company's objective is to manage the operational risk to avoid the occurrence of financial losses and damages to the Company's reputation, seek cost effectiveness and avoid control procedures that restrict initiative and creativity.

The main responsibility for developing and implementing controls to address operational risks is attributed to senior management. The responsibility is supported by the development of Company general standards for the management of operational risks in the following areas:

- requirements for proper segregation of duties, including the independent authorization of operations;
- requirements for reconciliation and monitoring of operations;
- compliance with regulatory and legal requirements;
- documentation of controls and procedures;
- requirements for periodic assessment of operational risks faced and the appropriateness of controls and procedures to address the risks identified;
- requirements to report operational losses and proposed corrective actions;
- development of contingency plans;
- professional training and development;
- ethical and business standards;

SUGOI S.A.

Notes to the interim financial information at March 31, 2019

In thousands of reais, unless otherwise stated

- risk mitigation, including insurance when effective.

(b) Financial instruments

For disclosure purposes, the fair values of the financial assets and liabilities, together with their carrying amounts, are presented in the statement of financial position in the line items of cash and cash equivalents, financial investments, trade receivables and other receivables, trade payables, other payables, borrowings and related parties

Capital management

The Company manages its capital in order to ensure the continuity of the return to its shareholders and benefit the other stakeholders, as well as to maintain an optimum capital structure to invest in its growth.

(d) Derivative financial instruments

The Company does not enter into derivative transactions in order to mitigate or eliminate risks inherent to its operation.
